

MONTGOMERY COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$54,771,508	\$5,070,544	\$9,587,392	1.2676	\$69,429,444
LABOR INCOME	\$27,682,979	\$1,911,771	\$2,651,477	1.1648	\$32,246,227
EMPLOYMENT	867	56	99	1.1791	1,023
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$9,751,465
MEDICAID EXPENDITURES					\$36,032,543
NUMBER OF MEDICAID ELIGIBLE					7,370
FEDERAL TRANSFER PAYMENTS					\$168,692,000

- In 2008 it is estimated that Montgomery County's health care industries produced over \$54 million in direct output revenue and contributed an additional \$15 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$69 million. The Output multiplier (1.2676) shows that for every \$1 in revenue produced by health care industries and additional \$0.26 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$27 million (direct) and contributed an additional \$5 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$32 million. The Labor Income multiplier (1.1648) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.16 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 867 (direct) and generated an additional 155 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 1,023. The Employment multiplier (1.1791) shows that for every 1 worker employed in the health care industry, an additional 0.17 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 30% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 30% it is estimated that the \$32 million paid to health care and support employees generated over \$9 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$9 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

MONTGOMERY 2008

Population	27,358
Area Sq. Miles	491
Persons per square mile	56
Number Employed	11,544
Unemployment Rate	8.5%
# of Industries	145
# of Households	10,500
Per Capita Income	\$25,412
Median Household Income	\$37,180
Total Personal Income	\$695,220,100
Gross County Retail Sales	\$210,239,000
Local Retail Sales Capture Ratio	30.24%
Federal Medical Transfer Payments	\$168,692,000
Number of Medicaid Eligibles	7,370
Medicaid Expenditures	\$36,032,543

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$5,285,166	\$418,765	\$802,235	1.2310	\$6,506,166	
Labor Income	\$2,430,955	\$154,575	\$230,632	1.1585	\$2,816,162	\$851,625
Employment	72	4	8	1.1743	85	
Home Health Care Services						
Output	\$4,367,011	\$307,123	\$819,125	1.2579	\$5,493,259	
Labor Income	\$2,199,224	\$112,723	\$209,012	1.1463	\$2,520,959	\$762,354
Employment	128	4	8	1.0947	140	
Physicians, Dentists, other Health Professionals						
Output	\$9,599,435	\$779,004	\$1,791,187	1.2677	\$12,169,626	
Labor Income	\$4,808,818	\$270,578	\$459,031	1.1517	\$5,538,426	\$1,674,855
Employment	98	9	18	1.2808	126	
Ambulatory and Outpatient Health Care Services						
Output	\$5,983,543	\$686,600	\$732,086	1.2371	\$7,402,229	
Labor Income	\$1,863,160	\$243,213	\$190,100	1.2326	\$2,296,473	\$694,468
Employment	62	8	8	1.2470	77	
Hospitals						
Output	\$17,468,782	\$2,069,282	\$2,814,465	1.2796	\$22,352,529	
Labor Income	\$8,285,966	\$820,601	\$812,422	1.1971	\$9,918,989	\$2,999,566
Employment	164	22	29	1.3113	215	
Nursing and Residential Care Facilities						
Output	\$12,067,571	\$809,770	\$2,628,293	1.2849	\$15,505,634	
Labor Income	\$8,094,856	\$310,082	\$750,280	1.1310	\$9,155,217	\$2,768,596
Employment	343	10	27	1.1071	380	
TOTAL						
Output	\$54,771,508	\$5,070,544	\$9,587,392	1.2676	\$69,429,444	
Labor Income	\$27,682,979	\$1,911,771	\$2,651,477	1.1648	\$32,246,227	\$9,751,465
Employment	867	56	99	1.1791	1,023	